MONTHLY MEETING AGENDA
Wednesday, July 18th from Noon to 1:00 pm
Vermont Statehouse, Room 10
Montpelier, Vermont

The July 18, 2007 CFED meeting is a special situation whereby CFED members will be participants at the day long Creative Economy Conference at the Vermont Statehouse from 9:00 a.m. to 4:00 pm. A full schedule can be found at www.vtrural.org. Registration starts at 8:00 a.m.

A brief CFED Business Meeting will be conducted in the Statehouse from Noon to 1:00 pm. Bag lunches will be provided for CFED Commissioners. CFED meetings are open to the Public and the abbreviated monthly Agenda is as follows:

**Noon**

Call to Order

- Review of Prior Meeting’s Summary Minutes
- Welcome of New Commissioners
  - Barbara Grimes, Burlington Electric
  - Dan Kurzman, Ethan Allen Furniture
  - Will Patten, VBSR
- Other Announcements
- Snelling Center for Government Introduction
  Charlie Smith & Glenn McRae
  http://www.snellingcenter.org (for a quick introduction)

**12:20**

Work Plan Ahead Preview

- People, Process and Plan of Action
- Details about the August Meeting
  - Focus on Environment and Energy

**12:40**

Executive Director Report

- Distribute Economic Indicator Dashboard – Final Draft

**12:55**

Other Business?

Open Public Comments?

**1:00 pm**

Adjournment
Commission on the Future of Economic Development
DRAFT Minutes of Commission Meeting
June 11, 2007
9:00 a.m. – 12:30 p.m.
6th Floor, National Life Building
Montpelier, VT

Members present: Bill Botzow, Hinda Miller, Kevin Dorn, Fred Kenney, Mary Lintermann, Dawn Terrill, Staige Davis, Hope Crifo, Carl Spangler, David Mount, Mary Niebling

Members absent: one vacancy

9:05 a.m.
Meeting called to Order

9:07 a.m. Bill Botzow made a motion to accept the May 14 Minutes as presented, seconded by Hinda Miller, and carried unanimously.

Opening remarks were made by Chair Carl Spangler. Carl noted that the Commission would enter executive session after the presenters to discuss the transition process between David Bradbury and the new Executive Director.

The CFED July meeting will be held on July 18 during lunch time at the Creative Economy Conference. The meeting will be held at the State House, Montpelier, Room TBD.

David Bradbury reviewed the July 18 Conference information and discussed the possibility of a lunchtime CFED business meeting. The August meeting will be held in Burlington, and will include the topics of Environmental Technology and Next Generation Businesses. David mentioned he attended the VBSR conference. He noted that Rep Kitzmiller’s input on past economic development reporting legislation has been submitted to the Commission for reference.

Fred Kenney noted that there has been a lot of legislation passed post Rep. Kitzmiller’s reporting legislation that requires much more detailed reporting.

Kevin Dorn offered that the legislature receives all sorts of annual reports, so it’s not as though there’s not reporting happening.

Dawn Terrill wondered what CFED was being asked to do with this legislation. David Bradbury offered that the legislation was submitted as a piece of public input and information to the Commission. Rep. Kitzmiller indicated that he would discuss directly with the Agency.
9:26 a.m. Invited Speakers included:
- Tom Kavet, economist to the State Legislature.
- Doug Hoffer from the Public Assets Institute
- Jeff Carr, State Economist

Each provided suggestions and comments on the Draft Indicator Dashboard and ideas and options for economic development policies and the CFED process ahead.

11:05 a.m. Mary Lintermann made a motion to enter executive session to discuss contract transition. David Mount seconded and the motion carried unanimously.

11:25 a.m. Mary Lintermann made a motion to exit executive session. Hope Crifo seconded and the motion carried unanimously.

11:26 a.m. Mary Niebling made a motion to change the contract for administrative support and executive director services from Aggregate Capital Partners (ACP) to the Snelling Center for Government effective upon the Chair of CFED signing a new contract under the same terms and conditions as the current contract with ACP. Mary Lintermann seconded and the motion carried unanimously.

11:28 a.m. David Mount made a motion to authorize the Chair to arrange the transition services with Aggregate Capital Partners until July 18, 2007. Mary Lintermann seconded and the motion carried unanimously.

The Commissioners entered into a discussion of the Economic Dashboard.

12:34 p.m. David Mount motioned to adjourn. Staige Davis seconded, motion carried unanimously.

Minutes drafted by Jayna Guilford: 6/13/07
Minutes approved by Commission:

[End of Summary Minutes]
Please find below the bios on the three new CFED members.

**Barbara Grimes**  
_Burlington, Chittenden County_  
_Appointed by House Speaker and Senate President Pro-Tempore_  
Barbara L. Grimes is the General Manager for the Burlington Electric Department in the City of Burlington, Vermont. Prior to her acceptance of the GM position at BED in 1999, she was Commissioner of the Department of Employment and Training for the State. Prior to that, she served for five years as Commissioner of the Department of Housing and Community Affairs in the Agency of Commerce and five terms in the Vermont State House of Representatives. She currently chairs the Vermont Interactive Television Council and is Vice Chair of Housing Vermont, and serves on the boards of the Chittenden County United Way and Northeast Public Power Association. She is also serving on the American Public Power Association’s Blue Ribbon Climate Change Task Force.

**Dan Kurzman**  
_Appointed by Governor Douglas_  
Daniel Kurzman is the Northeast Regional Manager of Operations for Ethan Allen, overseeing four manufacturing and sawmill facilities in three states. Daniel received a Bachelor’s Degree from Boston University and obtained his Master’s from Plymouth State College. Prior to Ethan Allen he was a public school educator and administrator. Before Mr. Kurzman’s present responsibilities in Operations he was the Corporate Director of Human Resources. Daniel has served on a number of community, regional and state advisory positions which include the Upper Connecticut Valley Hospital Board of Directors, Derby Elementary School Board, North Country Union High School Vocation Technical Advisory Board, Human Resource Investment Council and the State of Vermont Workers’ Compensation Advisory Board and is currently on the Associated Industries of Vermont Board of Directors and the Vermont State Workforce Development Council.

**Will Patten**  
_Hinesburg, Chittenden County_  
_Appointed by House Speaker and Senate President Pro-Tempore_  
Will Patten began an entrepreneurial career in Rutland, Vermont in 1971 and, 20 years later, a corporate career with Ben & Jerry's Homemade, Inc. He retired from Ben & Jerry's in April of 2007 as Director of Retail Operations and is currently serving as Executive Director of Vermont Businesses for Social Responsibility. He also serves on the Board of the Lake Champlain Maritime Museum. Will is a native of Shrewsbury, Vermont and received a BA from The Johns Hopkins University in Baltimore. He lives in Hinesburg with his wife, Kathleen.
Economic Indicator Dashboard Update v 2.5 – July 10, 2007

The submission below was received as public input from a CFED Attendee

Please find below an updated version of the economic dashboard for your continued review. I would like to thank the Commissioners who responded for this update. Carl asked me to remind the Commissioners where to view the Maine Economic Dashboard as a reference.

This may be found at: http://www.mdf.org/megc/measures/megc2007.pdf
The update below (v2.5) shows the proposed Commissioner edits/changes to the last draft (v1.0) presented in June.
Version 2.5 Update for July 10, 2007, if the proposed changes are accepted.

## Economic Indicator Dashboard – Update if Changes Accepted

### Economy
- State GDP (rate of change)
- Employment (#, growth, type)
- Unemployment (#, rate, national)
- State Productivity (GDP/employment)

### Income & Wages
- Wage (average, median, % of national)
- Livable Wage ($ for 2-person household)
- Persons Holding Multiple Jobs
- Population using food shelves (#, %)
- % Self-Employed

### Innovation and Entrepreneurship
- Patents issued to Vermonters
- New Companies (#, type, rate)
- Business Closings (#, type, rate)
- Total business and government investment

### Prosperity
- Healthcare (# uninsured, %, rank)
- Housing Affordability (ownership rate, % income, # foreclosures)
- Cost of Living Index/Measure

### Environment
- ACT 250 Permits (% issued, avg. time)
- % of streams and lakes supporting designated use
- Solid Waste Diversion Rate
- Acres in Land Use Inventory

### Workforce & Education
- % with high school or equiv. degree
- % with higher education degrees
- K-12 Proficiency (Math and Verbal, rank)

### Infrastructure
- Broadband to Premise (availability, use)
- Public Transportation (access, use)
- Energy Total Bill

### Community
- Poverty (# and %)
- Chronic Disease (#, rate, % of pop.)
- Crime rate (violent, non-violent, rank)
- Childcare (Affordability & Access)

### Special Opportunity Indicators
- Environmental Technology Jobs
- Per capita energy consumption

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DRAFT 2.5 - CFED July 10, 2007
Friends and Colleagues,

This short article by the senior IBM executive in Massachusetts contains some ideas, lessons and opportunities for Vermonters, and in particular how the Commission carries forward. At the end, I could not help wonder what IBM Vermont or other major knowledge based employers would think about Vermont and our future prospects.

Best of luck in the months ahead.

Regards,

DAVID
David Bradbury

Boston Globe
MICHAEL RHODIN
Nurturing Bay State's high-tech talent
By Michael Rhodin | July 8, 2007

THE POWER of Massachusetts as an incubator of new ideas is what is propelling us toward future prosperity. Whenever Massachusetts brings together human talent, innovation, and capital, it creates economic value that is world class. This is the aim of Governor Deval Patrick's $1.25 billion initiative for the biotech industry with its 500 companies and institutions already at work here.

By strengthening biotech and the other industries in which we excel, including medicine, research and development, specialized manufacturing, and advanced technology, we will sustain an economic foundation unparalleled in world markets for years to come.

This strategy requires, most of all, nurturing the talents of our high-end knowledge workers. In surveys, biotech companies say their growth is tied more to the availability of trained biomedical scientists than to the availability of investment capital.

By nurturing our knowledge workers, we accelerate the pace of innovation and job creation. Why? At its most basic, globalization means production and distribution can take place anywhere. Human talent, therefore, is the one unique resource to cultivate in the 21st-century economy. Knowledge, unlike most natural resources, continues to expand with use, as Alvin Toffler points out in "Revolutionary Wealth."

The people with ideas who work in our universities, research labs, and high-tech industries are the reason the venture capital industry thrives here, infusing money into start ups and creating new jobs. More than $40 billion in venture capital has been invested here over the past 35 years, creating 600,000 new jobs and totaling more than $560 million in 2005 alone. Investment in Massachusetts is second only to California and double the funding level going to New York. Massachusetts has the highest corporate R&D expenditure per $1,000 of sales in the United States.

High-tech companies such as IBM and Google locate research facilities here to tap into the extensive talent and vibrant environment for innovation. In surveys, two-thirds of area high-tech CEOs say they expect to add new jobs here this year.
Affordable housing, a balance in public policies and private incentives, and the presence of corporate headquarters are economic factors that deserve our attention; however, retaining and attracting knowledge workers trumps everything. Our best future lies in our ability to apply our brain power toward solving worldwide problems, such as disease, environmental changes, clean water, and energy.

Therefore, devising innovative education programs that provide students with top-notch math and science skills and encourage careers in science and technology is as important as investment in research or business development.

We also need creative new ways to speed the flow of information among people, institutions, and private industry since information is the lifeblood of innovation. Today most research and development spans disciplines, requiring greater degrees of cooperation to produce results than ever before. Work in nanotechnology, for example, is being applied in areas as diverse as medicine, clothing, and cars.

The Internet is helping to break down traditional barriers, but more needs to be done. Local universities and think tanks are well positioned to help create the bridges we need across the various sectors of our economy. Social networking, for example, is moving beyond the college campus and becoming an effective way to share information in the workplace. Research teams use these new technologies to collaborate when they work in different cities or continents, and this trend is likely to increase as the next generation moves into jobs.

We need to reexamine the instinct to protect intellectual property against the enormous benefits of sharing and building on existing knowledge. In information technology, for example, older proprietary systems are giving way to open, flexible systems that can exchange and reuse information.

The future opportunities opened to us in a global economy are greater than we can imagine. How well we develop these opportunities into future prosperity will depend on our ability to nurture the human talent and economic strengths in our own backyard.

Michael Rhodin is general manager of IBM Lotus Corp. and IBM’s senior state executive in Massachusetts.